

**WHAT YOU CAN DO WITH THE  
MARKET ANIMAL YOU  
PURCHASE**

**This is a terminal sale.** Buyers have two (2) options.

**RESALE:** A buyer may resale the animal to the auction's commercial buyers at the resale price. The buyer then only pays the difference between the resale price and the amount bid. *Actual commercial or "floor" prices will be available Friday prior to Auction.*

**Example:** Live steer weight is 1250 pounds  
 Buyer bids: \$1.15/lb \$1,437.50  
 Less resale price, 1250 x \$0.70\* \$ 875.00  
 Buyer Pays \*\*\$ 562.50

**Example:** Live hog weight is 250 pounds  
 Buyer bids: \$2.50/lb \$ 650.00  
 Less resale price, 250 x \$0.50\* \$ 125.00  
 Buyer Pays \*\*\$ 500.00

**Example:** Live lamb weight is 120 pounds  
 Buyer bids: \$3.50/lb \$ 420.00  
 Less resale price, 120 x \$0.50\* \$ 60.00  
 Buyer Pays \*\*\$ 360.00

\*Resale prices may vary greatly from year to year; actual prices are available at the sale.

\*\*Check with your tax preparer, this amount may be deductible.

**CUSTOM PROCESSING:** Buyers may prefer to have the purchased animal processed for their own consumption. *A list of local processors and their prices are available at the Auction, from the Extension Office or a Auction Committee Member.*

**Average weight of animals:**  
 Beef 950 to 1,500 pounds  
 Swine 225 to 280 pounds  
 Sheep 95 to 155 pounds

Animals become the property of the buyer as soon as they are sold, this includes the EOLS Auctions Commercial Buyer.

**YOUR MONEY AT WORK**

The Eastern Oregon Livestock Show, Auction Committee developed this brochure to explain the Livestock Junior Auction to prospective buyers. The 4-H and FFA Livestock Junior Auction is organized to provide a special auction for 4-H and FFA exhibitors to sell their market animals.

All money spent, including Add-On's and funds donated to the "EOLS Auction Pledge Support Fund", for livestock will be paid to the 4-H/FFA exhibitor except two-percent (2%) of the gross sale, which will be used for overhead, additional auction equipment, the thank you ad in the Newspaper, and other miscellaneous costs to run the auction.

Exhibitors who sell the livestock may use the profits to reinvest in better animals or they may set their earnings aside for future educational expenses.

As a buyer, you are investing in the exhibitors future by encouraging these youth. The FFA and 4-H members are engaged in character-building activities through which they learn community involvement, citizenship, and responsibility in an outstanding atmosphere.

**CONTACT INFORMATION**

For additional information, you may contact one of the EOLS Auction Committee Co-Chair's.

Billie Jo Boothman (541) 975-9519;  
 Email: billiejo@eoni.com

John Leithner (541) 562-5099  
 Cell (541) 786-1750  
 Email: leithnerlvstk@eoni.com

Billing Questions Only:  
 Elaine LaRochelle (541) 437-4700

*E.O.L.S.  
Junior  
Auction  
Buyers  
Guide*



**Eastern Oregon Livestock Show,  
Junior Auction  
P O Box 1273, La Grande, OR 97850**

COME BE A PART OF OUR AUCTION

In our fast-paced world with its high-tech, complicated communication systems and travel, we tend to lose track of the simpler side of life. It's amazing though, how words can conjure up memories of sights, sounds and smells that instantly take us back to our childhood. Every year since 1907, these memories have been made for all East Oregonians. Generation after generation, families have benefited either through participation or just enjoying a day together at the Eastern Oregon Livestock Show.

Our Show is not run by a professional organization that goes from town to town. It is run by local folks, with support from the 4-H Volunteer Leaders, 4-H Staff, FFA Advisor's, the EOLS Board and many volunteers. These folks may be your friends and neighbors, sharing their time to provide a vehicle to recognize the hard work of the youth involved.



4-H is one of the largest out-of-school youth programs in the state. It encourages kids to learn by doing, be it through an animal science project or an art project. It helps kids, grades K-12, develop life skills through projects, leadership activities, and community service opportunities. This Auction supports over 400 kids involved in 4-H.



FFA is a program offered to high school students. It develops leadership, personal growth and career success through agricultural education. It has been in existence for more than 70 years. At this Auction, there are over 300 students involved.

HOW YOU OR YOUR GROUP CAN PARTICIPATE

PROVIDE SUPPORT

Attend in Person: The excitement and drama of the auction is an unforgettable experience. Auction Committee members, many volunteers and ring stewards will be on hand to assist you with your bid.

**Proxy Bidding:** You can make a proxy bid by completing a pledge sheet specifying your bid. This pledge will allow a member of the auction committee or another buyer of your choice to place a bid on your behalf. Contact Ralph at 963-6574, John at 562-5090 or Billie Jo at 963-9866 for a form and for questions on this process.

**Group Purchasing:** If you and other interested buyers wish to pool resources, this is possible by purchasing as a group. If more than two (2) buyers are "pooling" their resources, one bidder number should be acquired. Every effort is made to recognize all contributors.

**Lump Sum Donations—"EOLS Auction Pledge Support Program":** If you are interested in supporting the Auction, you may make a contribution. Even if it's \$25, our Committee will group it with other donations and purchase and resale an animal, or "Add On" to an exhibitor on your behalf.

**Add On's:** Anyone may "add on" to a specific exhibitor or group of exhibitors. "Add on's" may be made at the Auction Office on Auction Day, or by contacting a Committee Member prior to the day of the Auction.

PURCHASING

Be sure to stop by the Auction Office located on the South end of the sale barn and pick up a bidder number before the sale begins. When you wish to place a bid on the animal in the ring, raise your hand or holler until a ring steward or auctioneer acknowledges your bid.

**Bids:** are based on dollars per pound. The buyer is the highest bidder. Upon being recognized as the buyer you will be asked for your bidder number and the name of the business or group, which you represent. *Bring a business card then we'll be sure to get everything correct.*

HOW YOU, AS A BUYER BENEFIT BY SUPPORTING THE AUCTION

QUALITY PRODUCTS

All animals grade at Select or better as determined by a professional judge's evaluation of the live animal. You obtain top quality pork, beef or lamb. If you choose to "custom cut" your animal, every possible precaution is taken to be sure you receive the same animal you purchase.

SUPPORT

The auction is a great place to show involvement and support for the youth of our community.

ADVERTISING

Your name will be announced at the auction and printed in the full page thank you ad in the La Grande Observer Newspaper.

PLACARDS

Buyers receive a Thank You Placard with a picture of the exhibitor and the animal purchased. It will include your name as buyer and will be mailed to you by the Auction Committee, or hand delivered by the exhibitor. Many businesses display these in a prominent place where they can be seen by their customers.

PAYMENT

Payment, if at all possible, is to be made the day of the Auction. If you are unable to attend or have a "proxy bidder", please mail your checks to:

EOLS Auction  
P O Box 1273,  
La Grande, OR 97850

Payment is due within 30 days of the Auction.